

FORVIS

Navigating Data: Practical Sources & Uses

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Proprietary

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Proprietary | Common Industry Data Sources

- Claims
- Cost reports
- Customer-based
- HHCAHPS
- OASIS
- State-specific annual reports
- Survey-based

Proprietary | Industry Data Analytic Providers

- BerryDunn
- FORVIS
- McBee
- NAHC
- SimiTree
- Strategic Healthcare Programs (SHP)
- Trella Health

Proprietary | FORVIS

- Data sets
 - Medicare home health & hospice cost reports
 - Medicare home health & hospice claims
 - Medicare home health & hospice payment rates
 - Missouri state-specific annual report data

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2020 Medicare Home Health Operations Dashboard Report									
Measure	Peer Group Data ¹			State Data ¹			National Data ¹		
	All Freestanding Agencies in US			All Missouri Medicare Certified Agencies			All United States Medicare Certified Agencies		
	Lower Quartile	Median	Upper Quartile	Lower Quartile	Median	Upper Quartile	Lower Quartile	Median	Upper Quartile
Number of Agencies	Total agencies in peer group data: 7373			Total agencies in state data: 128			Total agencies in national data: 8,051		
Operating Dashboards									
Cost Per Visit									
Skilled nursing - RN									
Salaries	\$ 39.26	\$ 56.23	\$ 75.76	\$ 56.86	\$ 75.65	\$ 108.49	\$ 40.65	\$ 57.97	\$ 79.61
Employee benefits	2.92	7.22	11.69	7.96	12.31	21.73	3.03	7.48	12.63
Contract services	-	-	2.25	-	-	-	-	-	1.88
Total labor	50.86	67.45	91.68	69.47	96.72	133.56	52.12	69.93	96.33
Transportation	-	-	3.86	-	4.04	6.89	-	-	4.02
Other direct costs	-	-	-	-	-	-	-	-	-
Total direct care costs	52.88	69.99	95.13	73.89	100.92	137.08	54.04	72.29	100.72
Indirect agency costs	47.39	72.33	113.44	37.78	58.24	95.76	45.46	69.84	110.02
Total agency cost per visit	115.65	151.09	199.60	136.56	166.23	209.23	117.27	152.94	201.36

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<u>Metric</u>	<u>Missouri</u>	<u>Nation</u>
Total agencies in database	128	8,051
Freestanding	78%	92%
Urban	63%	78%
Median average revenue size	\$1.8 million	\$1.8 million
Median average number of patients	446	330
Median average Medicare payer mix	61%	69%
Median average Medicare revenue per patient	\$3,500	\$4,685
Median average visits per Medicare patient	19	24
Median average cost per patient	\$3,426	\$4,046

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<u>Metric</u>	<u>Missouri</u>		<u>Nation</u>	
	<u>Median</u>	<u>Best 25%</u>	<u>Median</u>	<u>Best 25%</u>
<u>Direct cost per visit</u>				
SN	\$101	\$74	\$72	\$54
PT	\$91	\$73	\$87	\$73
OT	\$92	\$72	\$85	\$69
SLP	\$96	\$77	\$92	\$73
HHA	\$33	\$22	\$30	\$21
Average median margin, excluding COVID-19 funding (freestanding only)	(0.3%)	4.9%	4.3%	14.4%

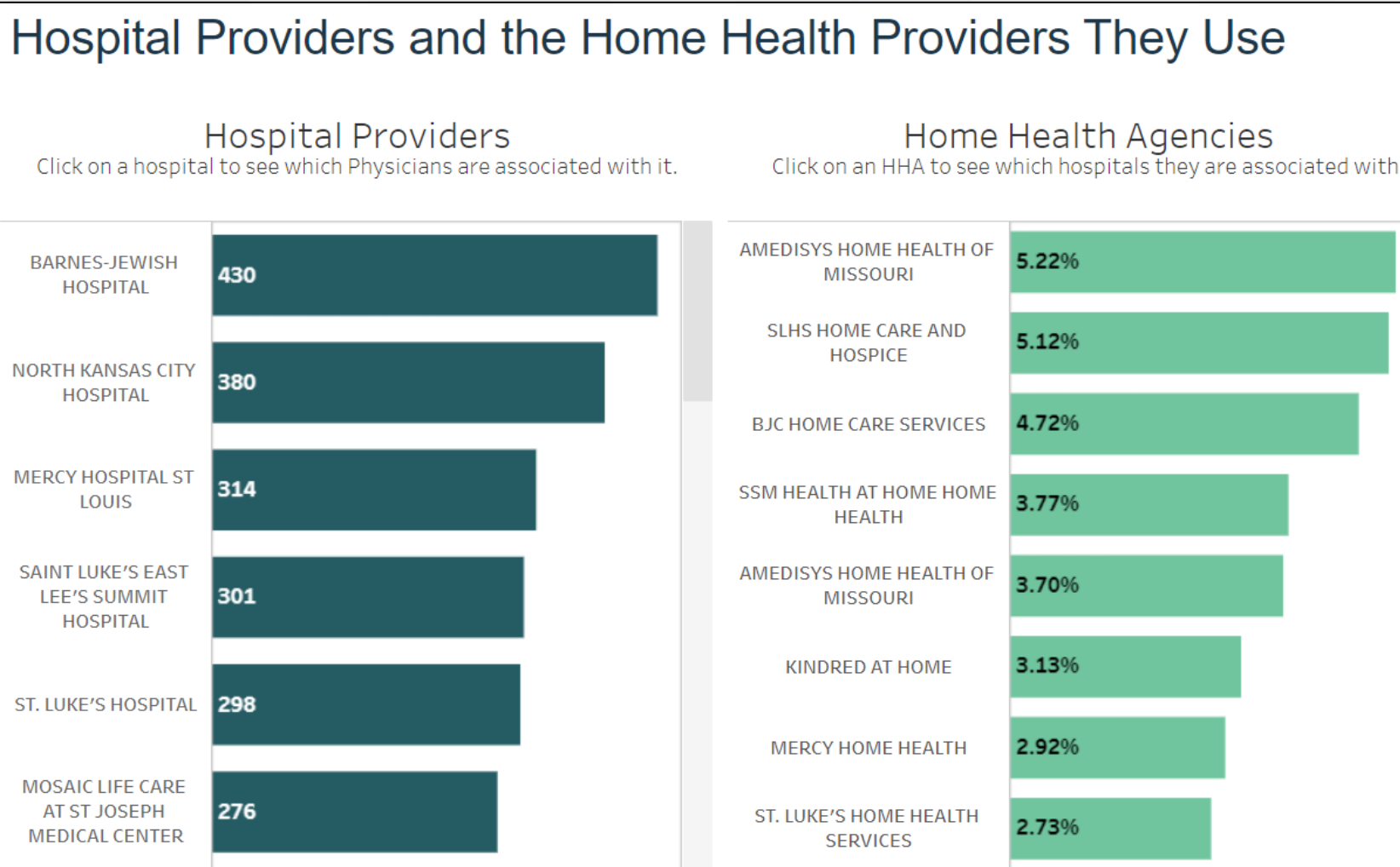
Proprietary | FORVIS | Cost Report Data | Hospice

<u>Metric</u>	<u>Missouri</u>	<u>Nation</u>
Total agencies in database	81	3,842
Freestanding	100%	100%
Urban	83%	88%
Median average Medicare revenue size	\$2.9 million	\$2.4 million
Median average daily census	53	42
Median average Medicare payer mix (based on days)	94%	95%
Median average revenue per day	\$151	\$161
Median average cost per day	\$129	\$138
Average median margin, excluding COVID-19 funding	10%	10%

Proprietary | FORVIS | Claims Data

Home Health Market Share Analysis								
	Medicare Revenue	Revenue Market Share	Medicare Discharges	Discharges Market Share	Medicare Episodes	Episode Market Share	Medicare Visits	Visit Market Share
KINDRED AT HOME	\$1,944,274	4.28%	358	3.20%	1,294	5.03%	10,138	4.88%
AMEDISYS HOME HEALTH OF MISSOURI	\$1,544,802	3.40%	286	2.56%	774	3.01%	6,174	2.97%
BJC HOME CARE SERVICES	\$1,525,104	3.35%	493	4.41%	825	3.20%	6,748	3.25%
SLHS HOME CARE AND HOSPICE	\$1,516,627	3.34%	387	3.46%	835	3.24%	6,321	3.04%
SSM HEALTH AT HOME HOME HEALTH	\$1,491,779	3.28%	510	4.56%	721	2.80%	6,693	3.22%

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Proprietary | FORVIS | Payment Rates

Missouri Wage-Index Adjusted Medicare Hospice Payment Rates Effective October 1, 2022 Through September 30, 2023

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Billing Code	Core-Based Statistical Area	County or Parish*	State	Wage-Index	0651		0652	0655	0656		
					Routine Home Care			Continuous Home Care**	Inpatient Respite Care	General Inpatient Care	
					High Rate (1)	Low Rate (2)	Service Intensity Add-on (3)**				
					Daily Rate	Daily Rate	Hourly Rate	Daily Rate	Daily Rate		
41140 St. Joseph	Andrew	MO	0.8979		\$ 197.10	\$ 155.75	\$ 58.55	\$ 58.55	\$ 461.45	\$ 1,038.75	
				<i>After 2% reduction for sequestration</i>	\$ 193.16	\$ 152.64	\$ 57.38	\$ 57.38	\$ 452.22	\$ 1,017.98	
				<i>% change from prior year</i>	-3.7%	1.5%	1.4%	1.3%	1.3%	1.6%	1.6%
				<i>Prior year comparison, after 2% reduction for sequestration</i>	0.9321	\$ 190.39	\$ 150.47	\$ 56.67	\$ 56.67	\$ 445.05	\$ 1,001.78
28140 Kansas City	Bates	MO	0.9188		\$ 200.01	\$ 158.05	\$ 59.55	\$ 59.55	\$ 467.73	\$ 1,053.49	
				<i>After 2% reduction for sequestration</i>	\$ 196.01	\$ 154.89	\$ 58.36	\$ 58.36	\$ 458.38	\$ 1,032.42	
				<i>% change from prior year</i>	-0.5%	3.5%	3.5%	3.7%	3.7%	3.5%	3.6%
				<i>Prior year comparison, after 2% reduction for sequestration</i>	0.9237	\$ 189.30	\$ 149.60	\$ 56.29	\$ 56.29	\$ 442.67	\$ 996.19
16020 Cape Girardeau	Bollinger	MO	0.8052		\$ 184.17	\$ 145.53	\$ 54.13	\$ 54.13	\$ 433.62	\$ 973.36	
				<i>After 2% reduction for sequestration</i>	\$ 180.49	\$ 142.62	\$ 53.05	\$ 53.05	\$ 424.95	\$ 953.89	
				<i>% change from prior year</i>	-2.8%	2.1%	2.1%	2.0%	2.0%	2.2%	2.3%
				<i>Prior year comparison, after 2% reduction for sequestration</i>	0.8282	\$ 176.73	\$ 139.66	\$ 52.01	\$ 52.01	\$ 415.62	\$ 932.71

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Proprietary | FORVIS | Missouri Annual Reports

Demographics					
Ownership Type		Agency Based			
For-profit or Proprietary	63%	Facility Based	23%		
Government	5%	Freestanding	69%		
Not-for-profit	32%	Government Based	8%		
Total	100%	Total	100%		

Census Summary	Medicare	Medicare Managed Care	Medicaid	All Others	Total
Unduplicated Admissions	43%	33%	3%	20%	100%
Census 12/31/2020	53%	27%	5%	15%	100%
Census 01/01/2021	52%	25%	5%	17%	100%
Admissions	44%	33%	3%	20%	100%
Discharges	44%	33%	3%	20%	100%
Census 12/31/2021	51%	25%	5%	18%	100%

Visits by Discipline	Medicare	Medicare Managed Care	Medicaid	All Others	Total
Skilled Nursing	49%	28%	5%	18%	100%
Physical Therapy	50%	31%	0%	19%	100%
Speech Pathology	49%	36%	1%	14%	100%
Occupational Therapy	48%	36%	1%	15%	100%
Medical Social Services	44%	35%	4%	17%	100%
Home Health Aide	58%	25%	1%	16%	100%

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Public Use | Care Compare | Home Health

- CMS Care Compare
 - [Home health datasets](#)
 - + Home Health Care Agencies
 - + State by State Data
 - + Patient Survey (HHCAHPS) State Data

Public Use | Care Compare | Home Health

- Home Health Care Agencies

State	CMS Certification Number (CCN)	Provider Name	Address	City	ZIP	Phone	Type of Ownership	Offers Nursing Care Services	Offers Physical Therapy Services	Offers Occupational Therapy Services	Offers Speech Pathology Services	Offers Medical Social Services	Offers Home Health Aide Services	Date Certified	Quality of patient care star rating
AK	27001	PROVIDER	4001 DALI	ANCHORA	99508	9.08E+09	VOLUNTA	Yes	Yes	Yes	Yes	Yes	Yes	05/17/82	2.5
AK	27002	HOSPICE	1803 GLA	JUNEAU	99801	9.07E+09	VOLUNTA	Yes	Yes	Yes	Yes	Yes	Yes	12/27/82	2.5
AK	27006	FAIRBANK	1701 GILL	FAIRBANK	99701	9.07E+09	VOLUNTA	Yes	Yes	No	No	Yes	Yes	09/19/85	1.5
AK	27008	ANCORA	12851 E PA	WASILLA	99654	9.07E+09	PROPRIE	Yes	Yes	Yes	Yes	Yes	Yes	01/22/87	3.5
AK	27009	PETERSB	P.O. BOX	PETERSB	99833	9.08E+09	GOVERN	Yes	Yes	Yes	Yes	No	No	07/21/87	2.5
AK	27010	SOUTH PE	4300 BAR	HOMER	99603	9.07E+09	GOVERN	Yes	Yes	Yes	Yes	Yes	Yes	02/20/90	2
AK	27014	PEACEHE	212 CARL	KETCHIKA	99901	9.07E+09	VOLUNTA	Yes	Yes	Yes	Yes	Yes	Yes	03/04/93	2.5
AK	27020	1ST CHOI	159 EAST	SOLDOTN	99669	9.07E+09	PROPRIE	Yes	Yes	Yes	Yes	Yes	No	01/02/96	4
AK	27022	ENHABIT	13909 ARC	ANCHORA	99503	9.07E+09	PROPRIE	Yes	Yes	Yes	Yes	Yes	Yes	05/07/96	3
AK	27032	MAXIM HE	670 WEST	ANCHORA	99503	9.08E+09	PROPRIE	Yes	No	No	No	No	Yes	08/23/06	
AK	27034	ALASKAN	9191 OLD	ANCHORA	99515	9.08E+09	VOLUNTA	Yes	Yes	Yes	Yes	Yes	Yes	02/16/16	2
AK	27035	INFINITE	165 EAST	ANCHORA	99518	9.07E+09	PROPRIE	Yes	No	No	No	No	Yes	01/04/16	2.5

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- State by State Data

CMS Certification Number (CCN)	HHCAHP S Survey Summary Star Rating	HHCAHP S Survey Summary Star Rating Footnote	Star Rating	Footnote	Percent of	Footnote	Star Rating	Footnote	Percent of	Footnote	Star Rating	Footnote	Percent of
17000	5		5		91		5		88		4		86
17009	5		5		92		5		92		4		86
17013	5		5		93		5		92		5		90
17014	5		5		92		4		88		5		91
17016	5		5		92		5		91		5		91
17018	5		5		94		5		93		4		85
17020	4		4		89		4		87		4		86
17024	4		4		90		4		87		4		85
17025	4		4		88		4		87		4		84
17026	4		4		89		4		86		3		80
17027	5		4		90		5		88		5		88

Public Use | Care Compare | Home Health

- Patient survey (HHCAHPS) State Data

State	Number of completed surveys	Response rate (30%+)
SD	2,275	41%
IA	11,940	36%
ND	1,903	34%
KS	13,488	33%
ME	5,153	33%
NE	6,968	33%
MN	16,168	32%
MO	20,826	31%
VT	3,496	31%
WI	15,435	31%
MT	2,315	30%

State	Percent of patients who gave their home health agency a rating of 9 or 10 on a scale from 0 (lowest) to 10 (highest) (88%+)
AL	89%
LA	89%
ME	89%
MS	89%
AR	88%
DE	88%
KY	88%
SD	88%
WV	88%

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- CMS Care Compare
 - [Hospice health datasets](#)
 - + General Information
 - + State Data

Public Use | Care Compare | Hospice

- General Information

CMS Certification Number (CCN)	Facility Name	Address Line 1	Address Line 2	City	State	Zip Code	County Name	Phone Number	CMS Region	Ownership Type	Certification Date
1500	AGAVE HC	3240 EAST UNION H		PHOENIX	AZ	85050	Maricopa	(602) 855-	9	For-Profit	04/07/22
1501	ELITE HO	13201 NORTH 35TH		PHOENIX	AZ	85029	Maricopa	(623) 476-	9	For-Profit	02/10/22
1502	FAMILY F	4150 WEST PEORIA		PHOENIX	AZ	85029	Maricopa	(602) 742-	9	For-Profit	03/30/22
11500	BAPTIST I	2105 EAST SOUTH E		MONTGO	AL	36109	Montgome	(334) 395-	4	Other	03/23/84
11501	SOUTHER	4735 NORREL DRIVI		TRUSSVIL	AL	35173	Jefferson	(205) 939-	4	For-Profit	05/24/84
11502	COMFOR	22502 US HIGHWAY		FAIRHOPE	AL	36532	Baldwin	(251) 462-	4	Other	07/03/84
11503	SAAD HO	1515 UNIVERSITY B		MOBILE	AL	36609	Mobile	(251) 343-	4	For-Profit	01/08/86
11505	HOSPICE	10000 SERENITY LA		HUNTSVIL	AL	35803	Madison	(256) 650-	4	Non-Profit	10/30/86
11506	SOUTHER	300 NORTH AIRPOR		JASPER	AL	35504	Walker	(205) 387-	4	For-Profit	11/19/86
11508	SOUTHER	1419 LEIGHTON AVE		ANNISTON	AL	36207	Calhoun	(205) 236-	4	For-Profit	12/22/87
11510	CULLMAN	1938 AL HWY 157, S		CULLMAN	AL	35058	Cullman	(205) 739-	4	For-Profit	02/18/88
11511	HOSPICE	240 JOHNSTON STR		DECATUR	AL	35601	Morgan	(205) 350-	4	Non-Profit	03/03/88

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- State Data

State	Hospice and Palliative Care Treatment Preferences	Beliefs & Values Addressed (if desired by the patient)	Hospice and Palliative Care Pain Screening	Hospice and Palliative Care Pain Assessment	Hospice and Palliative Care Dyspnea Screening	Hospice and Palliative Care Dyspnea Treatment	Patient Treated with an Opioid Who Are Given a Bowel Regimen	Hospice and Palliative Care Composite Process Measure	Hospice Visits in the Last Days of Life	Hospice Care Index Overall Score	CHC/GIP provided (%days)	Gaps in nursing visits (%)	Early live discharges (% live discharges)	Late live discharges (% live discharges)	Burdenome transitions, Type 1 (% live discharges)	Burdenome transitions, Type 2 (% live discharges)	Per-beneficiary spending (U.S. dollars \$)	Nurse care minutes per routine home care days (minutes)	Skilled nursing minutes on weekends (% minutes)	Visits near death (% decedent visits)
AK	99.6	93.3	96.8	95	97.7	97.5	98.5	86.3	58.6	9.4	0.1	47.6	6.7	19.5	4.8	7.3	10240	12.5	8	90
AL	99.9	99.1	98.8	99	99.7	98.9	99.1	96.5	65.7	8.9	0.6	40.3	6.7	38.3	14	3.9	14551	13.3	6.7	93.7
AR	99.7	98.5	99	96.5	99.6	98.3	98.5	94.7	54.4	8.9	1.3	52	10.8	30.3	11.1	2.2	11933	12	7.9	89.9
AZ	97.9	93.6	95.5	94.3	97.5	95.3	94.2	84.2	53.5	8.8	0.3	54.5	7.2	34.6	7.1	1.4	15718	11.6	7.3	89.5
CA	99.5	98.7	98.3	90.5	98.9	98	83.2	89.3	23	8.5	0.4	54.1	6.4	39.5	6.4	2.1	21479	14.3	12.6	87.1
CO	99.7	97.9	98.3	92	98.9	95.5	95.3	88.6	64.5	9.6	0.7	51.2	7.3	31.3	4.3	1.2	13561	14	9	93.6
CT	99.9	99	99	94	99.4	95.5	97.3	92.2	62.4	9.5	1.8	44.4	9.5	28.8	4.8	2	11808	15.6	10.3	93.1
DC	97.4	96.6	90.5	98.6	93.2	99.4	99.2	87.8	49.3	7.7	0.6	68.1	12.5	28.8	8.9	6.3	15626	13.1	6.2	84.3
DE	99.8	98.7	98.6	96.8	99.5	97.3	96.7	94.7	58.2	9.5	1.2	62.9	7.7	28	9.9	2	15097	14.2	8.9	92.8
FL	99.7	98.4	98.1	95.8	99.6	99	98.7	94	51.7	9.5	3.7	64.5	10.6	32.4	7.3	1.5	12936	15.6	11.3	94.2
GA	99.2	95.7	96.9	94.9	98.9	96.5	97.1	89	57.4	8.8	1	60.1	8	34.7	12.5	2.5	14412	12.8	8.5	91.9
GU	100	100	88.9	81.7	90.5	97.4	95.2	67.9	44	7.5	0	61.8	32.2	14.3	0	0	8282	11.7	9.1	84.4
HI	98.1	96.9	94.9	92.5	99.5	95.7	95.2	89.2	48.2	9.3	0.1	59	7.6	33.5	3.4	1.6	13931	17.4	9.2	84.6
IA	99.9	99.1	99.1	96.1	99.4	95.9	98.5	93.8	70	9.6	1.1	37.8	7.3	31.6	4	1.1	9817	20.1	8.9	94.3

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- State Data (continued)

State	Per-beneficiary spending
SD	\$ 8,040
ND	\$ 8,090
KY	\$ 8,135
WY	\$ 8,137
GU	\$ 8,282

State	Per-beneficiary spending
CA	\$ 21,479
NV	\$ 16,950
UT	\$ 16,003
AZ	\$ 15,718
DC	\$ 15,626

State	Nurse care minutes per routine home care days (minutes)
WY	39.7
IA	20.1
SD	18.1
HI	17.4
MD	16.3

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- [CMS Data.gov](#)
 - CMS Program Statistics – Medicare Home Health Agency
 - CMS Program Statistics – Medicare Providers
 - [Market Saturation & Utilization State-County Mapping Tool](#)

Public Use | Data.gov | Medicare Home Health

- CMS Program Statistics – Medicare Home Health Agency

MDCR HHA 3														
Medicare Home Health Agencies: Persons with Utilization, Total Service Visits, Total Episodes, and Total Program Payments for Original Medicare Beneficiaries, by Area of Residence, Calendar Year 2020														
Area of Residence	Total Original Medicare Enrollees	Total Persons With Utilization	Total Service Visits	Service Visits Per Person With Utilization	Service Visits Per 1,000 Original Medicare Enrollees	Total Episodes ¹	Service Visits Per Episode	Episodes Per Person With Utilization	Episodes Per 1,000 Original Medicare Enrollees	Total Program Payments	Program Payments Per Service Visit	Program Payments Per Episode	Program Payments Per Person With Utilization	Program Payments Per Original Medicare Enrollee
All Areas	37,776,345	3,054,588	84,201,058	27.57	2,229	9,081,444	9.27	2.97	240	\$17,082,331,669	\$203	\$1,881	\$5,592	\$452
United States	37,094,414	3,048,115	84,024,970	27.57	2,265	9,062,918	9.27	2.97	244	17,057,113,868	203	1,882	5,596	460
Alabama	576,690	60,766	1,786,226	29.40	3,097	208,725	8.56	3.43	362	\$307,974,346	\$172	\$1,476	\$5,068	\$534
Alaska	102,635	3,172	80,398	25.35	783	8,616	9.33	2.72	84	19,549,371	243	2,269	6,163	190
Arizona	788,009	44,960	1,005,642	22.37	1,276	114,399	8.79	2.54	145	217,747,410	217	1,903	4,843	276
Arkansas	453,946	35,345	975,656	27.60	2,149	110,639	8.82	3.13	244	173,611,960	178	1,569	4,912	382
California	3,503,899	323,834	9,556,263	29.51	2,727	1,061,093	9.01	3.28	303	2,550,965,725	267	2,404	7,877	728

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- CMS Program Statistics – Medicare Home Health Agency (continued)

Area of Residence	Total Original Medicare Enrollees	Total Persons With Utilization	
All Areas	37,776,345	3,054,588	8.1%
Mississippi	464,521	56,008	12.1%
Florida	2,411,875	273,701	11.3%
Oklahoma	563,270	63,380	11.3%
Louisiana	512,975	55,760	10.9%
Connecticut	382,148	40,371	10.6%

Area of Residence	Program Payments Per Person With Utilization	Program Payments Per Episode	Episodes Per Person With Utilization	Service Visits Per Episode
United States	\$ 5,596	\$ 1,882	2.97	9.27
California	\$ 7,877	\$ 2,404	3.28	9.01
Nevada	\$ 7,618	\$ 2,014	3.78	9.22
Texas	\$ 7,112	\$ 1,693	4.20	9.04
Oklahoma	\$ 7,010	\$ 1,505	4.66	8.54
Alaska	\$ 6,163	\$ 2,269	2.72	9.33
Louisiana	\$ 6,150	\$ 1,448	4.25	7.74
Mississippi	\$ 5,892	\$ 1,503	3.92	7.76
Massachusetts	\$ 5,681	\$ 2,134	2.66	9.66
Illinois	\$ 5,658	\$ 1,890	2.99	8.37
Connecticut	\$ 5,645	\$ 2,173	2.60	10.96

Public Use | Data.gov | Medicare Providers

- CMS Program Statistics – Medicare Providers

MDCR PROVIDERS 5												
Medicare Providers: Number of Medicare Certified Providers, by Type of Provider, by State, Territories, Possessions, and Other Areas, Calendar Year 2020												
Provider State/Other	Home Health Agencies	Hospices	Independent and Clinical Labs	OPT/OSP ¹	Portable X-Ray	End Stage Renal Disease	Rural Health Clinics	Comprehensive Outpatient Rehabilitation Facilities	Ambulatory Surgical Centers	Organ Procurement Organizations	Federally Qualified Health Centers	Transplant Centers
All Areas	11,221	5,260	284,414	2,044	505	7,755	4,736	158	5,905	58	10,000	237
United States	11,177	5,209	282,743	2,041	504	7,692	4,706	157	5,875	57	9,935	236
Alabama	119	91	4,838	40	6	186	134	1	41	1	188	2
Alaska	15	5	775	11	0	9	0	0	17	0	38	0
Arizona	174	167	6,535	22	10	131	37	4	189	1	154	5

MDCR PROVIDERS 4										
Medicare Providers: Number of Skilled Nursing Facilities and Medicare Certified Hospitals, and Number of Beds, by State, Territories, Possessions, and Other Areas, Calendar Year 2020										
Provider State/Other	Total Medicare Part A Enrollees	Skilled Nursing Facilities	Skilled Nursing Facility Beds	Skilled Nursing Facility Beds Per 1,000 Part A Enrollees	Total Hospitals ¹	Total Hospital Beds ¹	Total Hospital Beds Per 1,000 Part A Enrollees	Short Stay Hospitals	Short Stay Hospital Beds	Short Stay Hospital Beds Per 1,000 Part A Enrollees
All Areas	62,498,751	15,015	1,588,755	25.4	6,214	927,342	14.8	3,481	774,873	12.4
United States	61,211,371	15,008	1,588,502	26.0	6,148	915,984	15.0	3,423	764,240	12.5
Alabama	1,056,359	226	26,607	25.2	115	18,233	17.3	83	16,309	15.4
Alaska	104,078	20	827	7.9	24	1,718	16.5	8	1,210	11.6
Arizona	1,359,840	146	15,870	11.7	124	17,925	13.2	69	14,114	10.4

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CMS Program Statistics - Medicare Providers				
Provider State/Other	Total Hospital Beds Per 1,000 Part A Enrollees	Skilled Nursing Facility Beds Per 1,000 Part A Enrollees	Home Health Agencies	Hospices
United States	15.0	26.0	11,177	5,209
California	12.7	18.2	1,703	1,252
Nevada	14.7	12.8	158	67
Texas	18.4	30.9	2,089	777
Oklahoma	18.2	36.9	241	122
Alaska	16.5	7.9	15	5
Louisiana	22.5	38.3	184	126
Missouri	17.5	40.3	144	115
Massachusetts	13.9	31.7	267	73
Illinois	17.3	34.5	565	119
Connecticut	13.3	36.4	79	28

CMS Program Statistics - Home Health Agencies			
Program Payments Per Person With Utilization	Program Payments Per Episode	Episodes Per Person With Utilization	Service Visits Per Episode
\$ 5,596	\$ 1,882	2.97	9.27
\$ 7,877	\$ 2,404	3.28	9.01
\$ 7,618	\$ 2,014	3.78	9.22
\$ 7,112	\$ 1,693	4.20	9.04
\$ 7,010	\$ 1,505	4.66	8.54
\$ 6,163	\$ 2,269	2.72	9.33
\$ 6,150	\$ 1,448	4.25	7.74
\$ 4,178	\$ 1,802	2.32	9.18
\$ 5,681	\$ 2,134	2.66	9.66
\$ 5,658	\$ 1,890	2.99	8.37
\$ 5,645	\$ 2,173	2.60	10.96

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- CMS Program Statistics – Medicare Hospice

MDCR HOSPICE 3										
Medicare Hospices: Utilization and Program Payments for Medicare Beneficiaries, by Area of Residence, Calendar Year 2020										
Area of Residence	Total Part A Enrollees	Total Persons With Utilization	Total Covered Days of Care	Covered Days of Care Per Person With Utilization	Covered Days of Care Per 1,000 Part A Enrollees	Total Program Payments	Program Payments Per Person With Utilization	Program Payments Per Covered Day	Program Payments Per Part A Enrollee	Discharged Dead
All Areas	62,498,751	1,728,004	128,294,027	74.24	2,053	\$22,445,345,674	\$12,989	\$175	\$359	1,272,769
United States	61,211,371	1,717,193	127,279,840	74.12	2,079	22,331,382,511	13,005	175	365	1,266,370
Alabama	1,056,359	36,717	3,519,842	95.86	3,332	\$512,197,144	\$13,950	\$146	\$485	24,223
Alaska	104,078	1,238	70,489	56.94	677	13,461,998	10,874	191	129	957
Arizona	1,359,840	45,779	3,787,163	82.73	2,785	635,912,153	13,891	168	468	32,061
Arkansas	645,494	18,482	1,319,783	71.41	2,045	207,049,181	11,203	157	321	14,013
California	6,281,323	173,506	15,124,890	87.17	2,408	3,243,058,593	18,691	214	516	111,234
Colorado	927,390	24,856	1,854,413	74.61	2,000	326,817,936	13,148	176	352	18,437
Connecticut	689,967	17,160	966,402	56.32	1,401	196,736,849	11,465	204	285	13,721
Delaware	214,919	6,562	504,396	76.87	2,347	93,407,206	14,235	185	435	4,716

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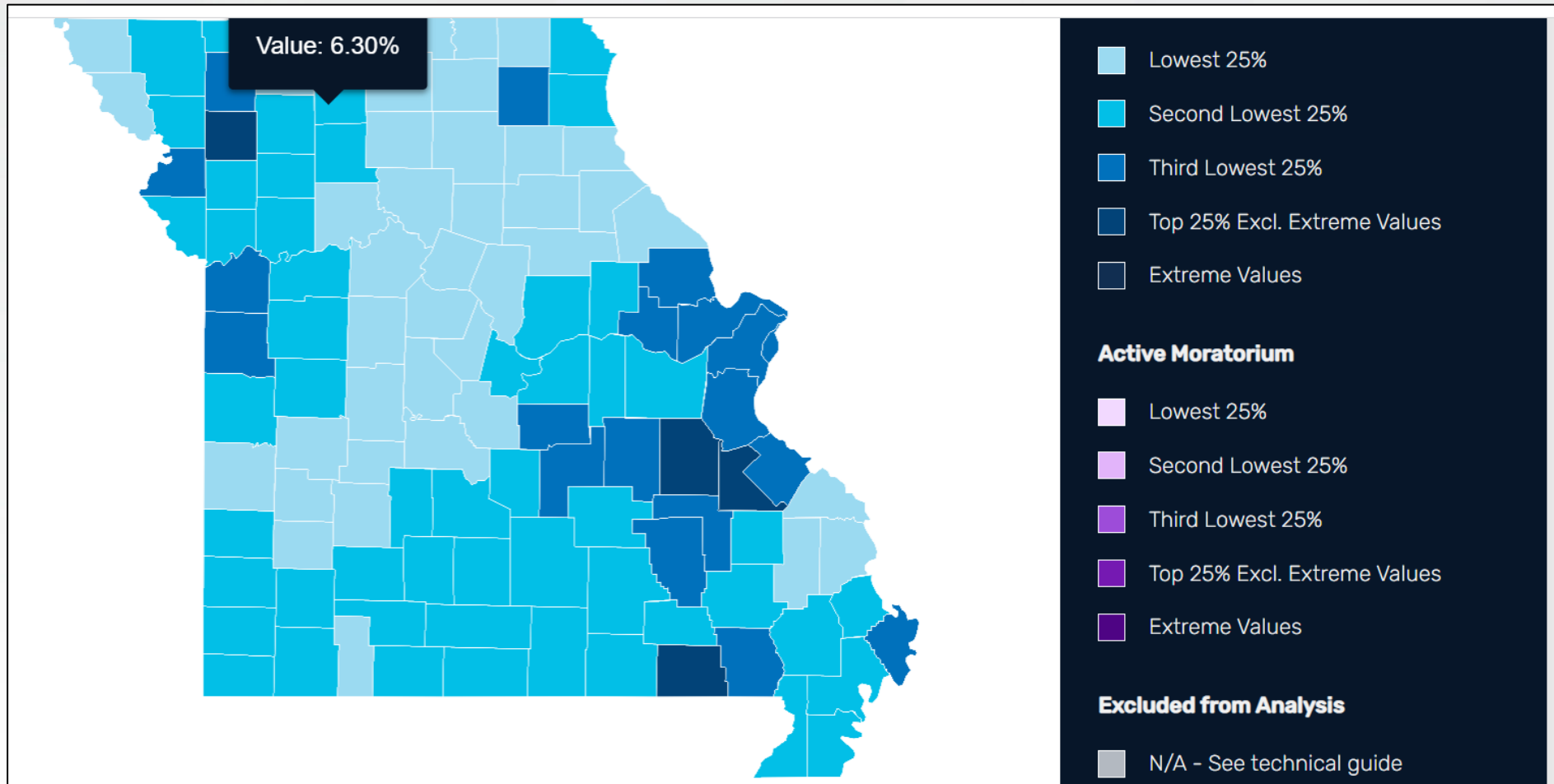
- CMS Program Statistics – Medicare Hospice (continued)

Area of Residence	Total Part A Enrollees	Total Persons With Utilization	
United States	61,211,371	1,717,193	2.8%
Utah	412,009	14,820	3.6%
Alabama	1,056,359	36,717	3.5%
Ohio	2,368,612	81,840	3.5%
Oklahoma	753,140	25,776	3.4%
Arizona	1,359,840	45,779	3.4%

Area of Residence	Covered Days of Care Per Person With Utilization
United States	74.12
Alabama	95.86
Utah	92.17
Texas	87.91
California	87.17
Mississippi	85.80

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- [Market Saturation & Utilization State-County Mapping Tool](#)



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MACs

Public Use | CMS MA Data

- CMS Medicare Advantage (MA) data
 - [Monthly MA Enrollment by State/County/Contract](#)
 - [MA State/County Penetration](#)
 - [MA Claims Processing Contacts](#)
 - [MA Plan Directory](#)

Public Use | CMS MA Data | Enrollment

- Monthly MA Enrollment by State/County/Contract

County	State	Contract ID	Organization	Organization	Plan Type	SSA Code	FIPS Code	Enrolled
Autauga	AL	90091	UNITED M	HCPP - 18	HCPP - 18	1000	1001	.
Autauga	AL	H0104	BLUE CRC	Local CCP	Local PPC	1000	1001	849
Autauga	AL	H0107	HEALTH C	Local CCP	Local PPC	1000	1001	.
Autauga	AL	H0154	VIVA HEA	Local CCP	HMO/HMC	1000	1001	1451
Autauga	AL	H0432	UNITEDHE	Local CCP	HMO/HMC	1000	1001	653
Autauga	AL	H0504	CALIFORM	Local CCP	HMO/HMC	1000	1001	.
Autauga	AL	H0523	AETNA HE	Local CCP	HMO/HMC	1000	1001	.
Autauga	AL	H0524	KAISER F	Local CCP	HMO/HMC	1000	1001	.
Autauga	AL	H0628	AETNA HE	Local CCP	HMO/HMC	1000	1001	.
Autauga	AL	H0710	SIERRA H	Local CCP	Local PPC	1000	1001	12
Autauga	AL	H0885	HEALTHIE	Local CCP	Local PPC	1000	1001	.
Autauga	AL	H1016	AVMED, II	Local CCP	HMO/HMC	1000	1001	.
Autauga	AL	H1036	HUMANA I	Local CCP	HMO/HMC	1000	1001	.

Greene County	25%	7687 UHC
	20%	6162 Coventry
	16%	4870 Healthkeepers
	16%	4832 Humana
	14%	4281 Essence
	6%	1796 CIP
	5%	1433 Sierra
	10%	3132 Other

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- [MA State/County Penetration](#)

State N	County	FIPSST	FIPSCN	FIPS	SSAST	SSACN	SSA	Eligibles	Enrolled	Penetra
Missouri	Adair	29	1	29001	26	0	26000	4,797	1,139	23.74%
Missouri	Andrew	29	3	29003	26	10	26010	3,507	827	23.58%
Missouri	Atchison	29	5	29005	26	20	26020	1,450	209	14.41%
Missouri	Audrain	29	7	29007	26	30	26030	5,684	2,073	36.47%
Missouri	Barry	29	9	29009	26	40	26040	8,785	4,726	53.80%
Missouri	Barton	29	11	29011	26	50	26050	3,093	1,124	36.34%
Missouri	Bates	29	13	29013	26	60	26060	3,885	1,659	42.70%
Missouri	Benton	29	15	29015	26	70	26070	7,073	3,222	45.55%
Missouri	Bollinger	29	17	29017	26	80	26080	2,813	1,033	36.72%
Missouri	Boone	29	19	29019	26	90	26090	29,511	13,022	44.13%
Missouri	Buchanan	29	21	29021	26	100	26100	18,378	5,525	30.06%
Missouri	Butler	29	23	29023	26	110	26110	10,250	3,455	33.71%
Missouri	Caldwell	29	25	29025	26	120	26120	2,066	762	36.88%
Missouri	Callaway	29	27	29027	26	130	26130	9,610	4,504	46.87%

Missouri	Atchison	1,450	209	14.41%
Missouri	Greene	61,326	34,278	55.89%
Missouri	Franklin	24,386	16,481	67.58%

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- [MA Claims Processing Contacts](#)

Legal Entity Name	Organization Marketing Name	Contract Number	Parent Organization	Organization Type	Plan Type	Contract Effective Date	MA Claims Contact Title	MA Claims Contact Last Name	MA Claims Contact First Name	MA Claims Contact Middle Init	MA Claims Contact Phone	MA Claims Contact Phone Ext
A&D CHARIT	Great Lakes	H9185	A&D Charital	National PAC	National PAC	05/01/15	Program Dire	Benjamin	David		1-989-272-7610	
ABSOLUTE	Wellcare Pri	H1723	Centene Cor	Demo	Medicare-Me	02/01/15	Manager, Co	Nelson	Curt		1-715-563-5188	
ABSOLUTE	Wellcare by	H1436	Centene Cor	Local CCP	HMO/HMOP	01/01/18	Manager, Co	Nelson	Curt		1-715-563-5188	
ACUTE CAR	Beacon of LI	H9323	Acute Care F	National PAC	National PAC	10/01/15	Chief Financi	Prentiss	Kristin		1-732-592-3400	
AETNA BET	Aetna Medic	H3146	CVS Health (	Local CCP	HMO/HMOP	01/01/20	AVP, Medica	Knight	Meg		1-800-282-5366	
AETNA BET	Aetna Better	H6399	CVS Health (	Local CCP	HMO/HMOP	01/01/21	Sr. Director,	Gurule	Colleen		1-855-600-2139	
AETNA BET	Aetna Better	H7172	CVS Health (	Demo	Medicare-Me	05/01/14	Sr. Director,	Gurule	Colleen		1-855-364-0974	
AETNA BET	Aetna Medic	H4982	CVS Health (	Local CCP	HMO/HMOP	01/01/20	AVP, Medica	Knight	Meg		1-800-282-5366	
AETNA BET	Aetna Medic	H8332	CVS Health (	Local CCP	HMO/HMOP	01/01/21	AVP, Medica	Knight	Meg		1-800-282-5366	
AETNA BET	Aetna Medic	H2056	CVS Health (	Local CCP	HMO/HMOP	01/01/20	AVP, Medica	Knight	Meg		1-800-282-5366	
AETNA BET	Aetna Better	H8026	CVS Health (Demo	Medicare-Me	03/01/15	Sr. Director,	Gurule	Colleen		1-855-364-0974	

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- [MA Plan Directory](#)

Legal Entity	Organization	Contract Number	Organization	Plan Type	Contract Effective Date	Tax Status	Parent Organization	CMS Region	Enrollment	Legal Entity Address	Legal Entity City	Legal Entity State	Legal Entity ZIP	Legal Entity Role
A&D CHAF	Great Lakes	H9185	National P	National P	05/01/15	Not-for-Pro	A&D Char	Chicago	169	3378 Fashion Square	Saginaw	MI	48603	Program D
ABSOLUT Wellcare	FH1723		Demo	Medicare-l	02/01/15	For Profit	Centene C	Atlanta	4,179	1441 Main Street Suite	Columbia	SC	29201	
ABSOLUT Wellcare	bH1436		Local CCP	HMO/HMC	01/01/18	For Profit	Centene C	Dallas	2,771	1441 Main Street Suite	Columbia	SC	29201	
ACUTE C/Beacon of	H9323		National P	National P	10/01/15	For Profit	Acute Care	New York	194	1075 Step Suite B	Oceanport	NJ	7757	Chief Finan
AETNA BE Aetna Mec	H3146		Local CCP	HMO/HMC	01/01/20	For Profit	CVS Healt	Philadelphi	33,262	2000 River Suite 200	Atlanta	GA	30328	
AETNA BE Aetna Bett	H6399		Local CCP	HMO/HMC	01/01/21	For Profit	CVS Healt	Philadelphi	2,286	3 Independence Way	Princeton	NJ	8540	Dir., Bus C
AETNA BE Aetna Bett	H7172		Demo	Medicare-l	05/01/14	For Profit	CVS Healt	Chicago	15,390	7400 W Campus Rd	New Albar	OH	43054	Dir., Bus C
AETNA BE Aetna Mec	H4982		Local CCP	HMO/HMC	01/01/20	For Profit	CVS Healt	Philadelphi	27,632	1401 Willow Pass Ro	Concord	CA	94520	
AETNA BE Aetna Mec	H8332		Local CCP	HMO/HMC	01/01/21	For Profit	CVS Healt	Philadelphi	13,711	9401 Indian Creek Pk	Overland F	KS	66210	
AETNA BE Aetna Mec	H2056		Local CCP	HMO/HMC	01/01/20	For Profit	CVS Healt	Philadelphi	14,076	28588 Northwestern I	Southfield	MI	48034	
AETNA BE Aetna Bett	H8026		Demo	Medicare-l	03/01/15	For Profit	CVS Healt	Chicago	10,115	28588 Nor Suite 380E	Southfield	MI	48034	Dir., Bus C
AETNA BE Aetna Mec	H4835		Local CCP	HMO/HMC	01/01/20	For Profit	CVS Healt	Philadelphi	21,571	1425 Union Meeting F	Blue Bell	PA	19422	
AETNA BE Aetna Mec	H8597		Local CCP	HMO/HMC	01/01/19	For Profit	CVS Healt	Philadelphi	12,283	750 W. Carpenter Fre	Irving	TX	75039	Lead Direc
AETNA BE Aetna Mec	H3748		Local CCP	HMO/HMC	01/01/20	For Profit	CVS Healt	Philadelphi	32,797	600 Univer Suite 920	Seattle	WA	98101	

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- CGS

- + <https://www.cgsmedicare.com/hhh/education/data.html>

- NGS

- Palmetto GBA

- + <https://www.palmettogba.com/palmetto/jmhhh.nsf/DID/ATZNTR0730>

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